



This series is pre-approved for a total of 30 HRCI Credits - 12 STRATEGIC. The use of this seal is not an endorsement by the HR Certification Institute of the quality of the program. It means that this program has met the HR Certification Institute's criteria to be pre-approved for recertification hours.



**Includes 360 Assessment**

# Leadership in Action

## A Mid-Level Management Certificate Program

Mid-level management is a profession unto itself. As a middle manager you are expected to address a set of management concerns and deliverables related to, yet sufficiently different than those addressed by senior managers and supervisors. You provide the most important link between top management, operating staff and customers. You are responsible for the actions and productivity of your supervisors or managers. In addition, you need to focus on improving revenues and profitability by empowering your team to make decisions and take on the responsibilities of increasing sales and profits.

This **5-day certificate series** is designed for mid-level managers who have supervisors or professionals reporting to them. It is designed to help you be an organization's strongest resource for strategic change.

**Series includes the following programs:**

**Understanding Your Behavioral Style as a Manager**  
February 14, 2012

**Advanced Presentation Skills**  
February 29, 2012

**Business Acumen Simulation**  
March 13, 2012

**Human Change Management**  
March 27, 2012

**Developing Others to Their Potential and Beyond**  
April 10, 2012

**Location:** Shelton, CT    **Time:** 9:00am - 4:30pm

**Complete Series Fee:** \$3,750 Members

*(Fee includes 360 Assessment and one-on-one meeting with facilitator on your personal development plan)*

**All Registrations are required by January 10 due to the pre-work assignments.**

For more detailed information on the above programs go to [www.eane.org](http://www.eane.org) or contact Sue Miller, Director of Learning & Development at 877-662-6444, ext. 313 or [smiller@eane.org](mailto:smiller@eane.org).

Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Authorized by: \_\_\_\_\_  
 Program Name: \_\_\_\_\_ Program Code: \_\_\_\_\_  
 Attendee: \_\_\_\_\_ Email: \_\_\_\_\_  
 Attendee: \_\_\_\_\_ Email: \_\_\_\_\_

Check made payable to EANE is enclosed

Charge to: Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ American Express \_\_\_\_\_  
 Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_  
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EANE Members Only: Bill to the attention of \_\_\_\_\_ PO # \_\_\_\_\_

**Fax** a copy of this registration form to us at 413-789-6470, **Register on-line** at: [www.eane.org](http://www.eane.org)  
**Mail** a copy of this registration form to: EANE, PO Box 1070, Agawam, MA 01001-6070