

WHY PAYLOCITY

PREMIER HCM SOFTWARE

CHALLENGING THE STATUS QUO

In 1997, our founder, Steve Sarowitz, observed the payroll and human resources software landscape offered only two distinct choices: service or technology. Determined to change this, Sarowitz set out to create a true hybrid—Paylocity.

Since our inception, we've stayed true to our mission of elevating payroll and HR. With an unmatched degree of service and innovation, our solutions empower companies to manage their most important asset - their employees. With over 36,000 clients in the U.S. and a 92%+ client retention rate, our success speaks for itself.

And that's just the beginning.

BUILT ON INNOVATION

Like most leaders in the technology space - think Amazon, Apple, and Salesforce.com - we spend more than 15% of our annual revenue on research and development. We then combine this investment with a "client as a "co-creator" mentality and agile development process, ensuring we're able to meet and exceed the ever-changing needs of the HCM industry quickly and effectively.

Our all-encompassing HCM solution provides a unified platform for payroll, talent management, human resources, benefits administration, time and attendance, and everything in between. By providing clients with enhanced tools and technology, they can automate business processes; develop, engage, and mobilize their workplace; and drive strategic decision-making through robust analytics.

We're not just a payroll and HR company. We're a technology company

ELEVATING PAYROLL & HR

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OUR PRODUCTS

- Payroll
- Human Resources
- Data Insights
- Benefit Admin
- Talent
- Employee Engagement
- Workforce Management
- Mobile



HAPPY EMPLOYEES MEANS HAPPY CLIENTS

Our ability to develop innovative solutions and deliver unsurpassed customer service stems from our commitment to hiring the best and brightest employees. With our talented workforce, Paylocity has had the honor of being recognized for successful growth, innovation, and corporate culture by both national and local publications. Our most recent accolades include: G2 Crowd Mid-Market Leader for Fall 2023, TrustRadius Top Rated 2023, Forbes 2022 America's Best Mid-Sized Companies, and Great Places to Work 2019-2022.



EANE: A PARTNERSHIP TO ENHANCE YOUR BUSINESS

We know it's essential to partner with a regional leader in HR consulting and services to bring you the most robust, holistic solution to meet your needs. That's why Paylocity and Employer's Association of the NorthEast now proudly work together to ensure your solutions work for you—not the other way around. When you partner with us, you receive:

- A pre-negotiated discount that's available only to our new clients
- A robust suite of HR and payroll tools to help minimize risk and maximize employee engagement
- Premiere implementation support
- Free carrier feeds
- Together, we're not only dedicated to empowering you to manage your day-to-day tasks effectively, but also helping you focus on implementing an employee experience aimed at engaging, retaining, and developing your workforce

